TOSHIBA

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

FY2026 First Six Months (Interim Period) Consolidated Business Results

Toshiba Tec Corporation
Nov 11, 2026

Toshiba Tec Group Philosophy

Creating with You

© 2026 Toshiba Tec Corporation

Contents

01 Key Messages

02 FY2026 First Six Months (Interim Period) Consolidated Business Results

03 FY2026 Forecast

© 2026 Toshiba Tec Corporation

01

Key Messages

© 2026 Toshiba Tec Corporation

Key Messages

In the first half of FY2026, net sales, operating profit, ordinary profit, and net profit all exceeded those of the same period of the previous fiscal year

- Net sales reached a record high for the first half
- Operating profit amounted to 10.1 billion yen, a significant improvement of +11.2 billion yen year-on-year (including +4.6 billion yen in US tariff refunds)
- Despite rising costs, including semiconductors, operating profit increased as demand that had been constrained by the impact of US tariffs was captured, coupled with the contribution from tariff refunds

Both the retail business and the workplace business achieved increases in net sales and operating profit

- The domestic retail business continued to perform strongly, in the overseas retail business, customer investment that had been delayed due to the impact of US tariffs recovered
- Despite lower demand ahead of model replacements, the workplace business achieved higher operating profit due to measures including price revisions, as well as the contribution from tariff refunds

The full-year operating profit forecast for FY2026 revised upward to 22.0 billion yen (from the previous forecast of 20.0 billion yen)

- The revision reflects the steady recovery in the overseas retail business
- For the workplace business, the forecast reflects the first half results, while factoring in risks from higher costs and lower sales volume

© 2026 Toshiba Tec Corporation

02

FY2026 First Six Months (Interim Period) Consolidated Business Results

© 2026 Toshiba Tec Corporation

FY2026/1H Business Results (Consolidated)

(Billions of yen)

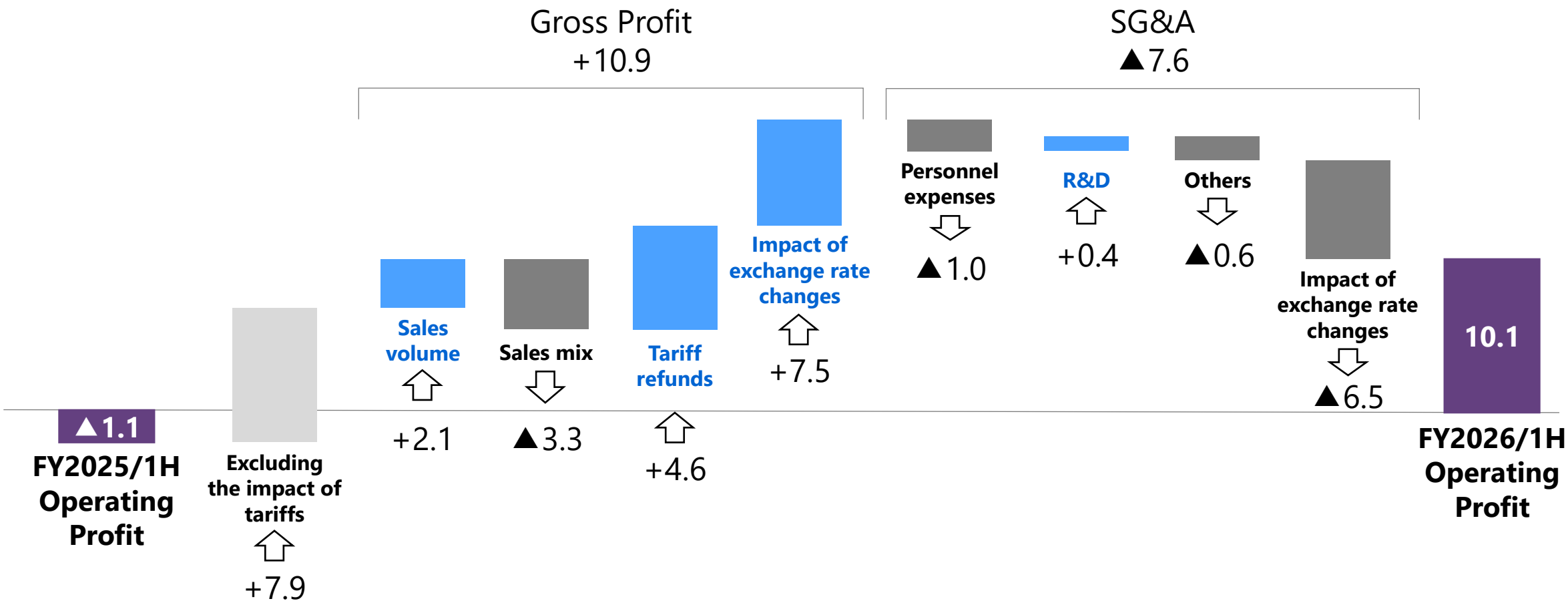
		FY2026/1H Actual	FY2025/1H Actual	Difference vs FY2025/1H
Net Sales		**302.0**	**257.7**	**+44.3**
Operating Profit/Loss		**10.1**	**△1.1**	**+11.2**
(Rate of sales)		**(3.3%)**	**(-%)**	
Ordinary Profit/Loss		**7.7**	**△3.4**	**+11.1**
(Rate of sales)		**(2.5%)**	**(-%)**	
Profit/Loss Attributable to Owners of Parent		**2.0**	**△9.9**	**+11.9**
(Rate of sales)		**(0.7%)**	**(-%)**	
Dividends		**20Yen**	**0Yen**	**+20Yen**
Foreign Currency Exchange Rate (Yen)	**US$**	**160.48**	**146.17**	**+14.31**
	EUR	**185.41**	**166.63**	**+18.78**

© 2026 Toshiba Tec Corporation

Operating Profit Analysis of FY2026/1H

(Billions of yen)

The chart of profit transition

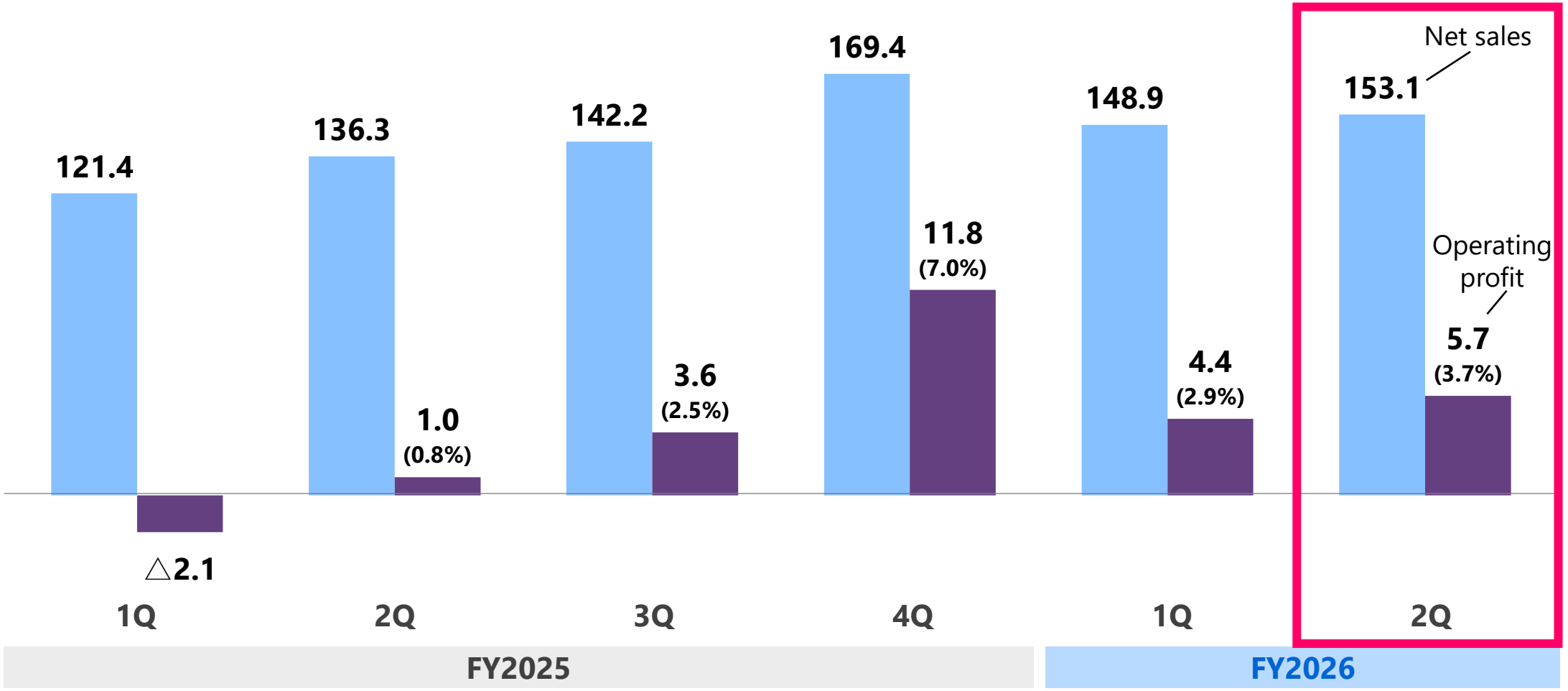


© 2026 Toshiba Tec Corporation

FY2026/1H Business Results (Quarterly)

(Billions of yen)

Quarterly net sales and operating profit



© 2026 Toshiba Tec Corporation

FY2026/1H Business Results by Segment

(Billions of yen)

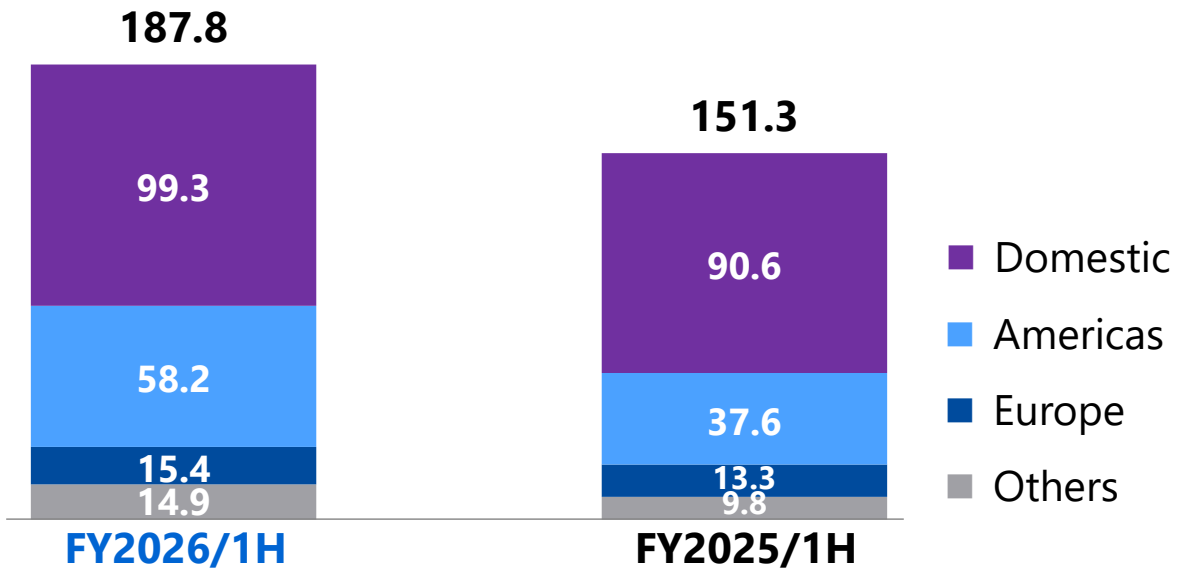
Retail Solutions Business Group

	FY2026/1H Actual	FY2025/1H Actual	Difference vs FY2025/1H
Net Sales	**187.8**	**151.3**	**+36.5**
Operating Profit/Loss	**4.0**	**△2.3**	**+6.4**
【Domestic / Overseas】	**【4.2 / △0.2】**	**【3.6 / △5.9】**	
(Rate of sales)	**(2.1%)**	**(-%)**	

(Constant currency) **+28.5**

(Constant currency) **+7.0**

Sales by regions※



※ Calculated based on the location of the sales base

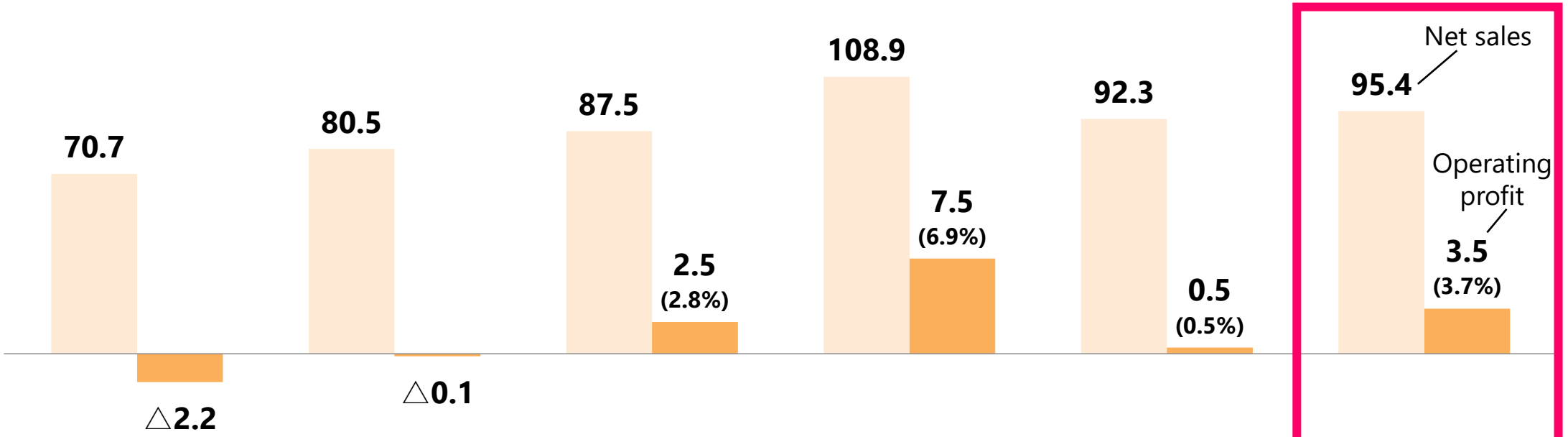
© 2026 Toshiba Tec Corporation

FY2026/1H Business Results by Segment (Quarterly)

(Billions of yen)

Retail Solutions Business Group

Quarterly net sales and operating profit



Operating profit trends

	1Q	2Q	3Q	4Q	1Q	2Q
Domestic	1.4	2.2	3.5	4.4	1.5	2.7
Overseas	△3.6	△2.3	△1.0	3.1	△1.0	0.8

FY2025 | FY2026

© 2026 Toshiba Tec Corporation

FY2026/1H Business Results by Segment

(Billions of yen)

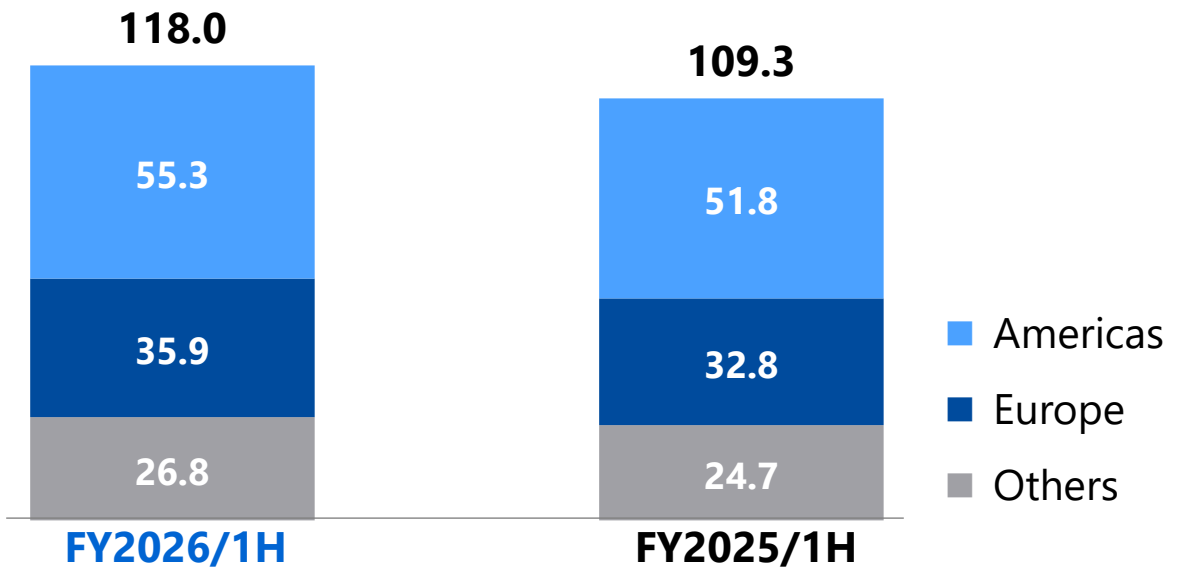
Workplace Solutions Business Group

	FY2026/1H Actual	FY2025/1H Actual	Difference vs FY2025/1H
Net Sales	**118.0**	**109.3**	**+8.7**
Operating Profit	**6.1**	**1.3**	**+4.8**
(Rate of sales)	**(5.1%)**	**(1.2%)**	

(Constant currency) △3.1

(Constant currency) +3.2

Sales by regions※



※ Calculated based on the location of the sales base

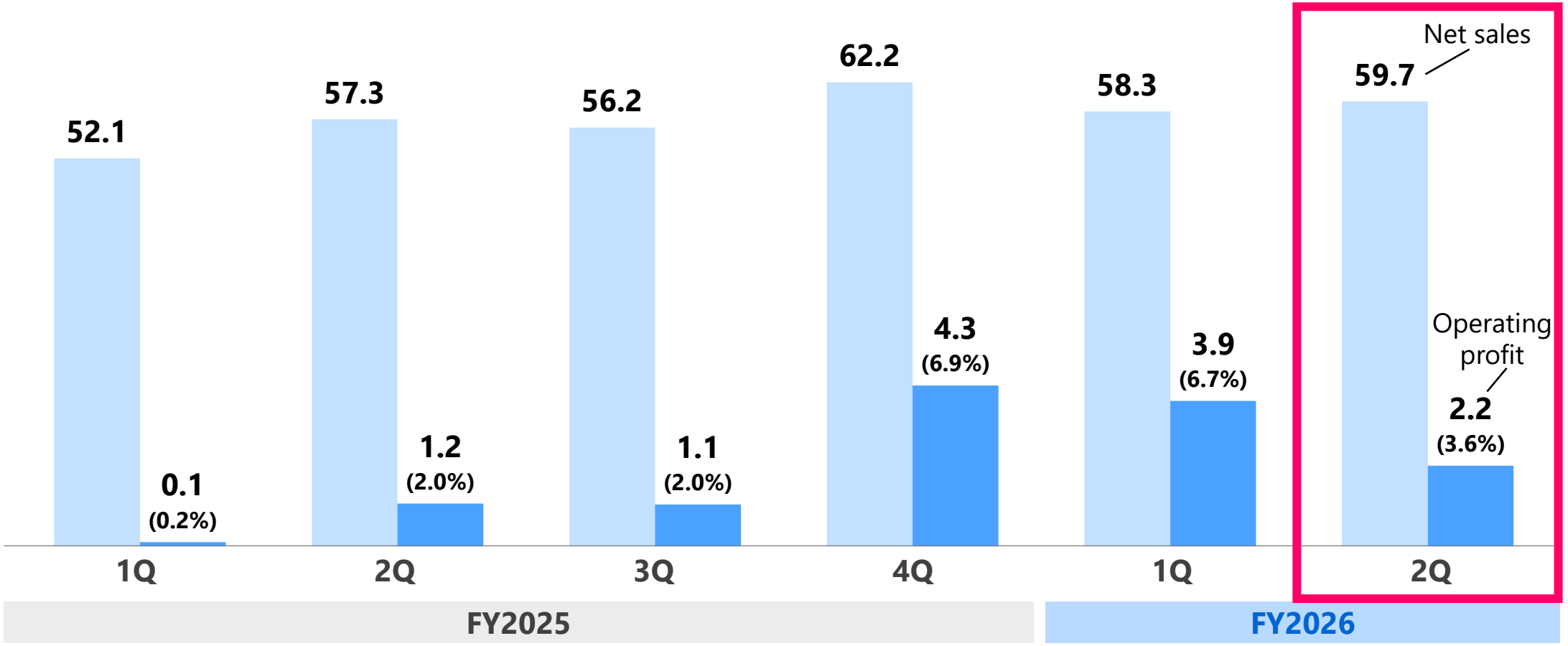
© 2026 Toshiba Tec Corporation

FY2026/1H Business Results by Segment (Quarterly)

(Billions of yen)

Workplace Solutions Business Group

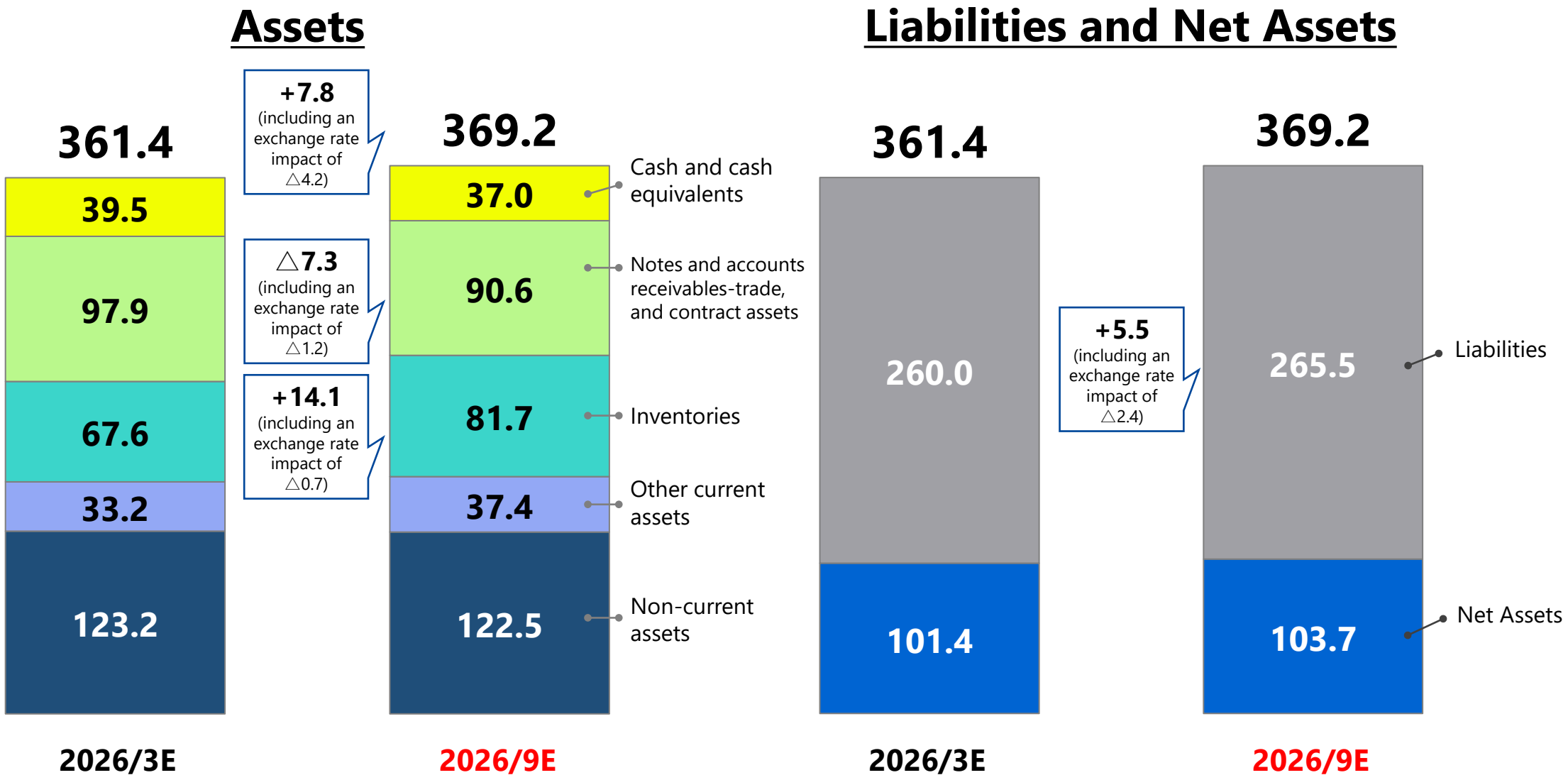
Quarterly net sales and operating profit



© 2026 Toshiba Tec Corporation

Balance Sheet

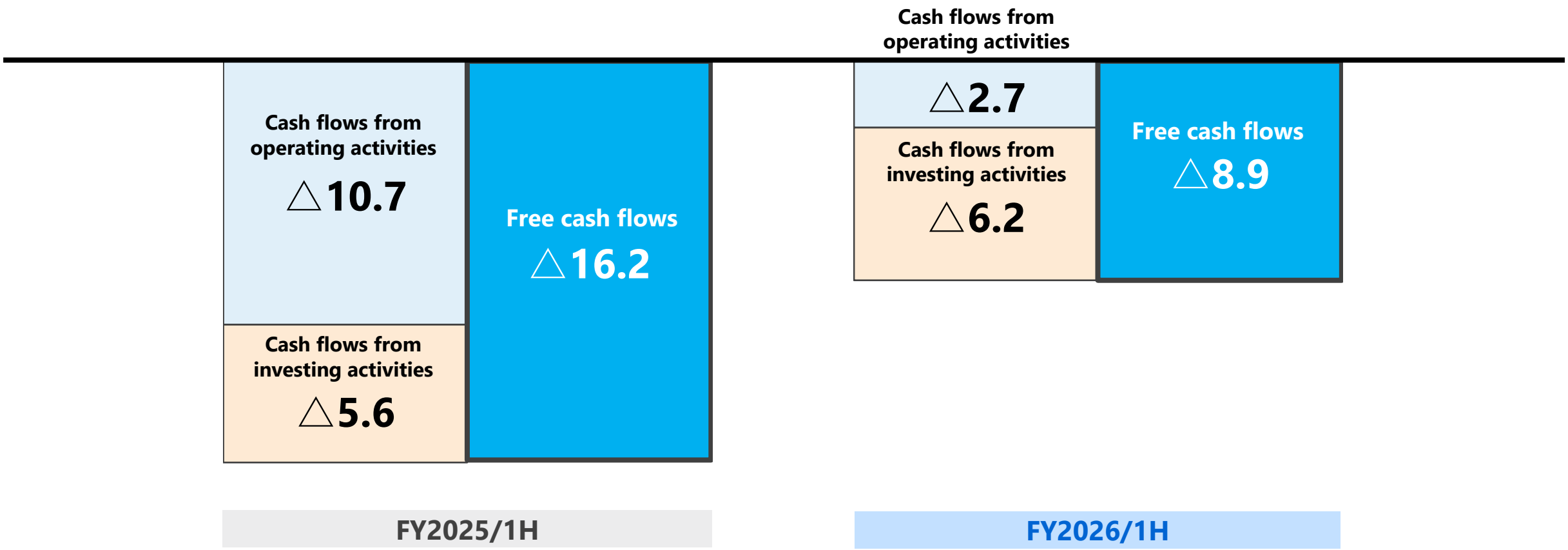
(Billions of yen)



© 2026 Toshiba Tec Corporation

FY2026/1H Cash Flows

(Billions of yen)



© 2026 Toshiba Tec Corporation

03

FY2026 Forecast

© 2026 Toshiba Tec Corporation

FY2026 Forecast (Consolidated)

(Billions of yen)

	FY2026 Current Forecast	FY2026 Forecast announced on Aug 7	FY2025 Actual	Difference vs Forecast announced on Aug 7	Difference vs FY2025
Net Sales	**620.0**	**610.0**	**569.3**	**+10.0**	**+50.7**
Operating Profit	**22.0**	**20.0**	**14.3**	**+2.0**	**+7.7**
(Rate of sales)	**(3.5%)**	**(3.3%)**	**(2.5%)**		
Ordinary Profit	**17.0**	**16.0**	**10.6**	**+1.0**	**+6.4**
(Rate of sales)	**(2.7%)**	**(2.6%)**	**(1.9%)**		
Profit/Loss Attributable to Owners of Parent	**7.0**	**7.0**	**△2.3**	**-**	**+9.3**
(Rate of sales)	**(1.1%)**	**(1.1%)**	**(-%)**		
Dividends	**40Yen**	**40Yen**	**20Yen**	**-**	**+20Yen**
Foreign Currency Exchange Rate (Yen) US$	**157.95※**	**156.85**	**150.22**	**+1.10**	**+7.73**
EUR	**182.57※**	**181.83**	**173.77**	**+0.74**	**+8.80**

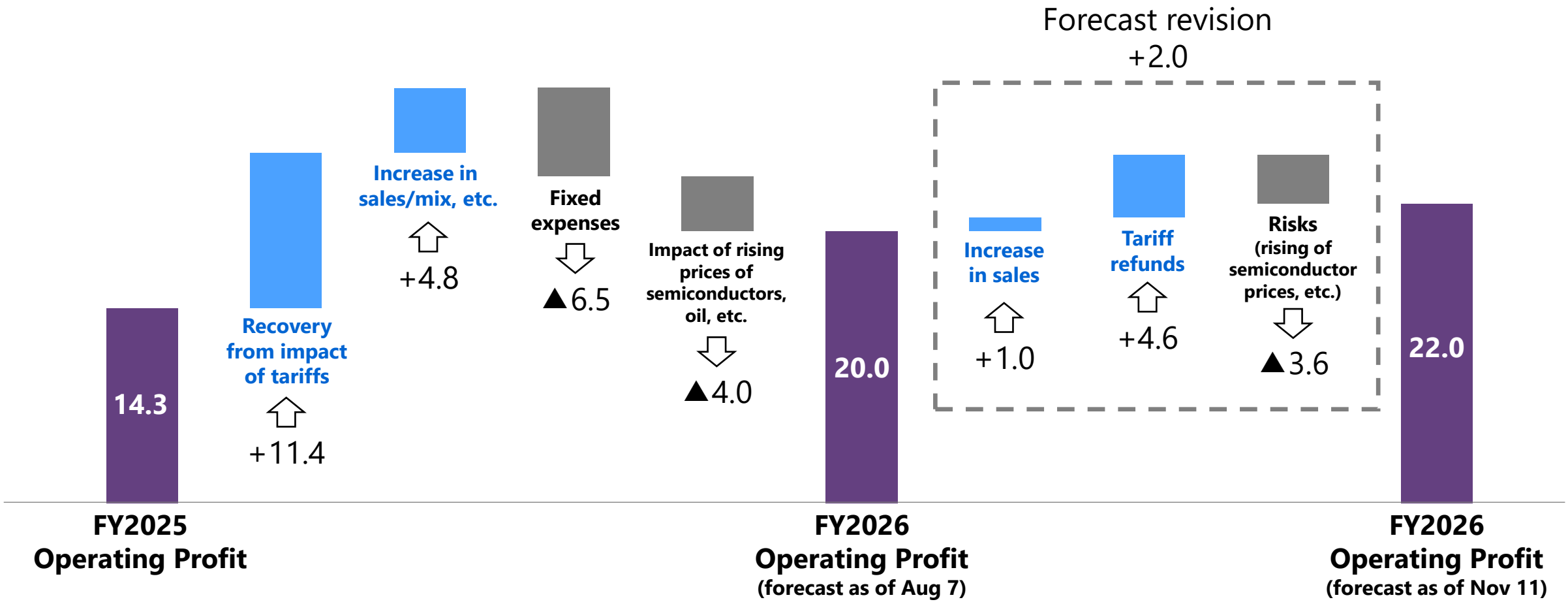
※ Foreign currency exchange rates for FY2026/2H are US$=155.00 yen, EUR=180.00 yen.

© 2026 Toshiba Tec Corporation

Operating Profit Analysis of FY2026 (vs FY2025)

(Billions of yen)

The chart of profit transition



© 2026 Toshiba Tec Corporation

FY2026 Forecast by Segment

(Billions of yen)

Retail Solutions Business Group

	FY2026 Current Forecast	FY2026 Forecast announced on Aug 7	FY2025 Actual	Difference	
				vs Forecast announced on Aug 7	vs FY2025
Net Sales 【Domestic / Overseas】	**392.0** 【218.0 / 174.0】	**382.0** 【218.0 / 164.0】	**347.6** 【205.0 / 142.7】	**+10.0**	**+44.4**
Operating Profit 【Domestic / Overseas】 (Rate of sales)	**14.0** 【12.5 / 1.5】 **(3.6%)**	**13.0** 【12.5 / 0.5】 **(3.4%)**	**7.6** 【11.5 / △3.9】 **(2.2%)**	**+1.0**	**+6.4**

Workplace Solutions Business Group

	FY2026 Current Forecast	FY2026 Forecast announced on Aug 7	FY2025 Actual	Difference	
				vs Forecast announced on Aug 7	vs FY2025
Net Sales	**236.0**	**238.0**	**227.8**	**△2.0**	**+8.2**
Operating Profit (Rate of sales)	**8.0** **(3.4%)**	**7.0** **(2.9%)**	**6.7** **(2.9%)**	**+1.0**	**+1.3**

© 2026 Toshiba Tec Corporation

Status of Growth Business Initiatives (Domestic Retail Business)

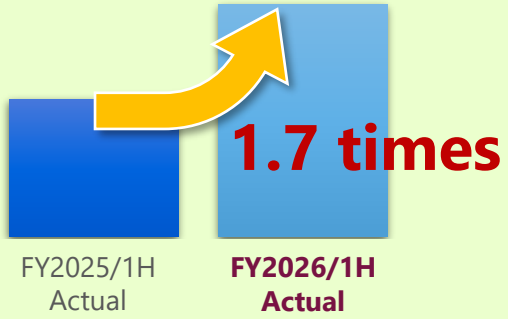
Strong growth in domestic ELERA sales, accelerating business transformation

Domestic ELERA®

- ELERA sales increased significantly
- Growing number of ELERA contracted companies, stores, and partners

Domestic ELERA sales (FY26/1H)

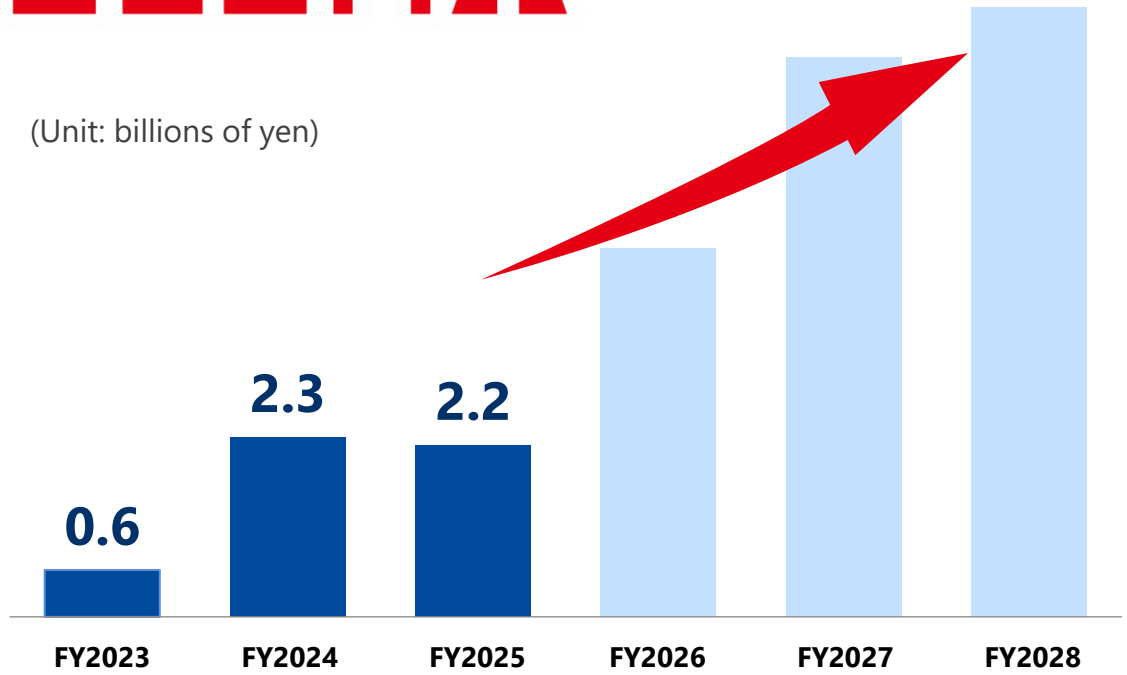
+70%
year-on-year



Domestic ELERA sales

ELERA®

(Unit: billions of yen)



Source: FY2026 Management Policy Briefing (May 29, 2026)

※ ELERA® is a registered trademark of Toshiba Global Commerce Solutions, Inc.

© 2026 Toshiba Tec Corporation

Status of Growth Business Initiatives (Overseas Retail Business)

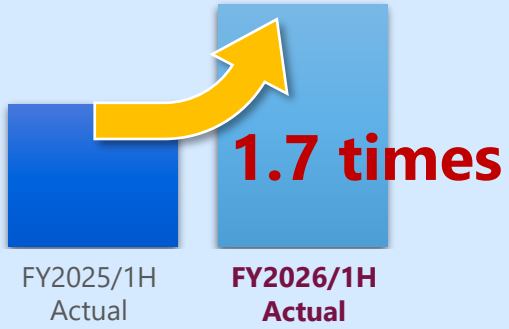
Overseas ELERA sales remain strong, accelerating business transformation

Overseas ELERA®

- Growth in ELERA sales
- Professional services continued to perform strongly

Overseas ELERA sales (FY26/1H)

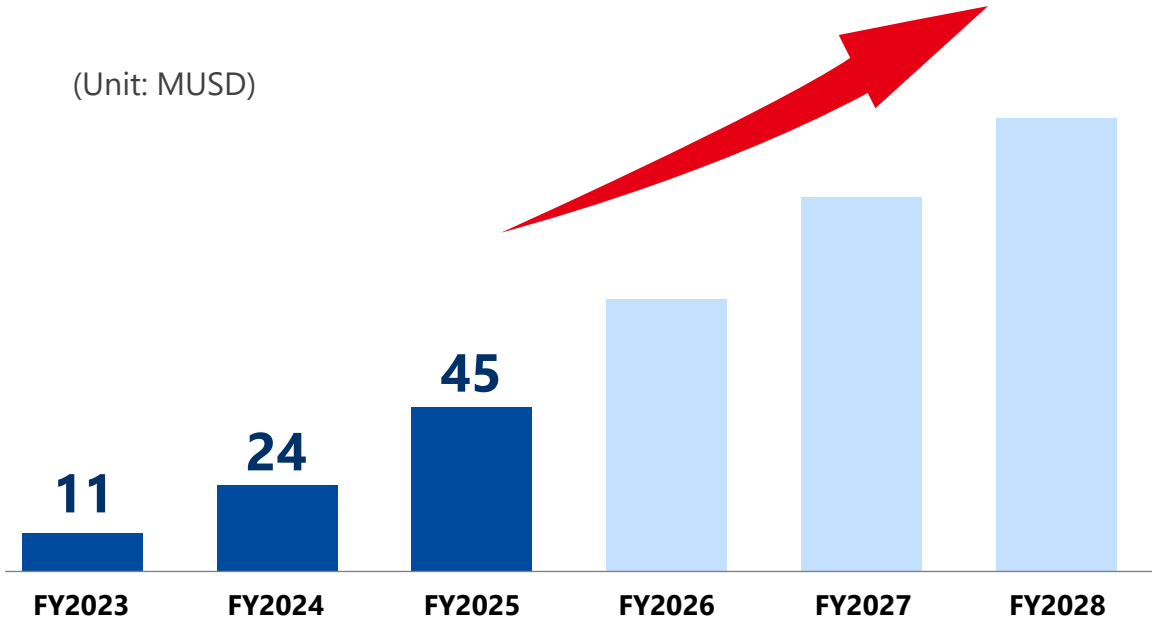
+70%
year-on-year (on a local currency basis)



Overseas ELERA sales

ELERA®

(Unit: MUSD)



Source: FY2026 Management Policy Briefing (May 29, 2026)

© 2026 Toshiba Tec Corporation

Status of Growth Business Initiatives (Workplace Business)

"eTAG," developed by Toshiba America Business Solutions, Inc., recognized as a solution that simplifies asset management

Gold Merit Award
for Best Business Technology



Stevie Awards
Technical Innovation of the Year



Stevie Awards
for Technical Excellence
Employee of the Year



eTAG

Encompass Tag & Assessment Generator

© 2026 Toshiba Tec Corporation

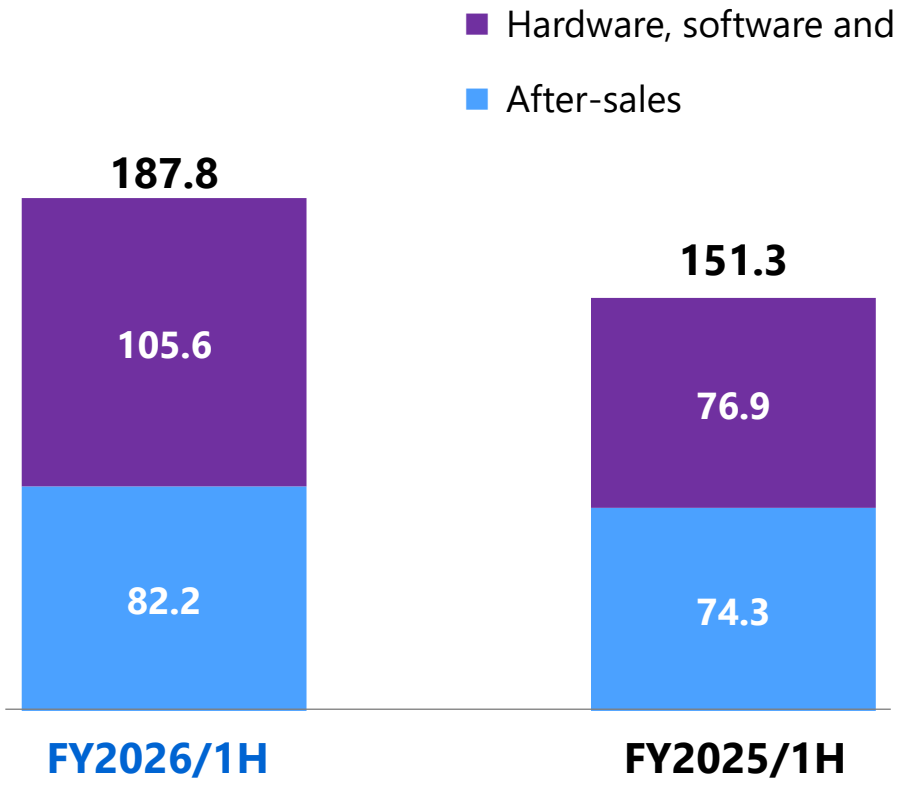
Appendix

© 2026 Toshiba Tec Corporation

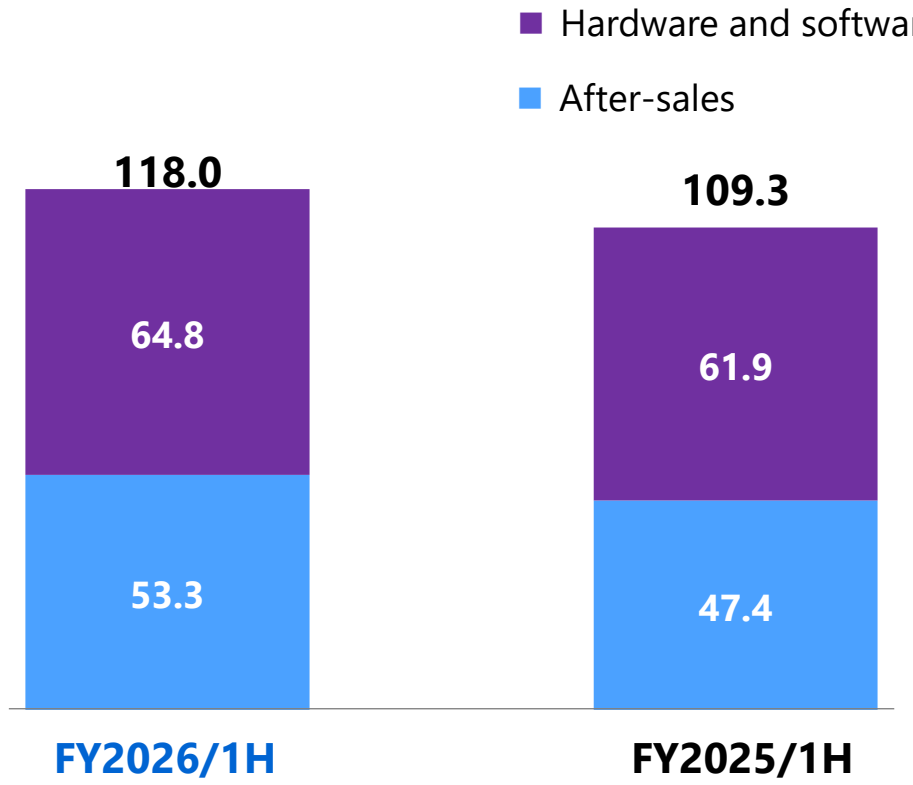
FY2026/1H Business Results (Sales by Category)

(Billions of yen)

Retail Solutions Business Group



Workplace Solutions Business Group



© 2026 Toshiba Tec Corporation

FY2026 Forecast : Impact of Currency Exchange Rate

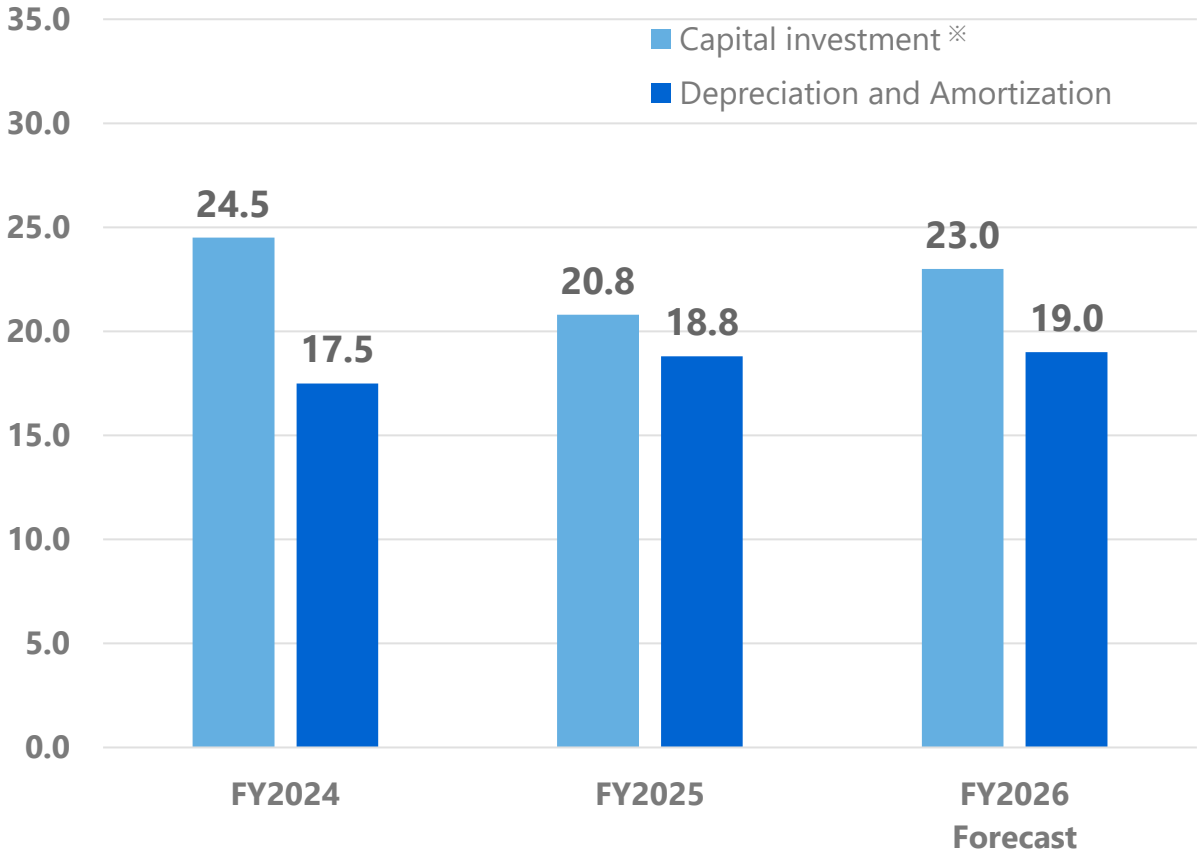
	Premise Rate	Effect of depreciation by 1 yen	
	FY2026/2H	Net Sales (Annual)	Operating Profit (Annual)
US$	155 yen	+1.9 billion yen	△0.18 billion yen
EUR	180 yen	+0.3 billion yen	+0.13 billion yen

© 2026 Toshiba Tec Corporation

FY2026 Forecast : Capital investment※, Depreciation and Amortization, R&D expenses

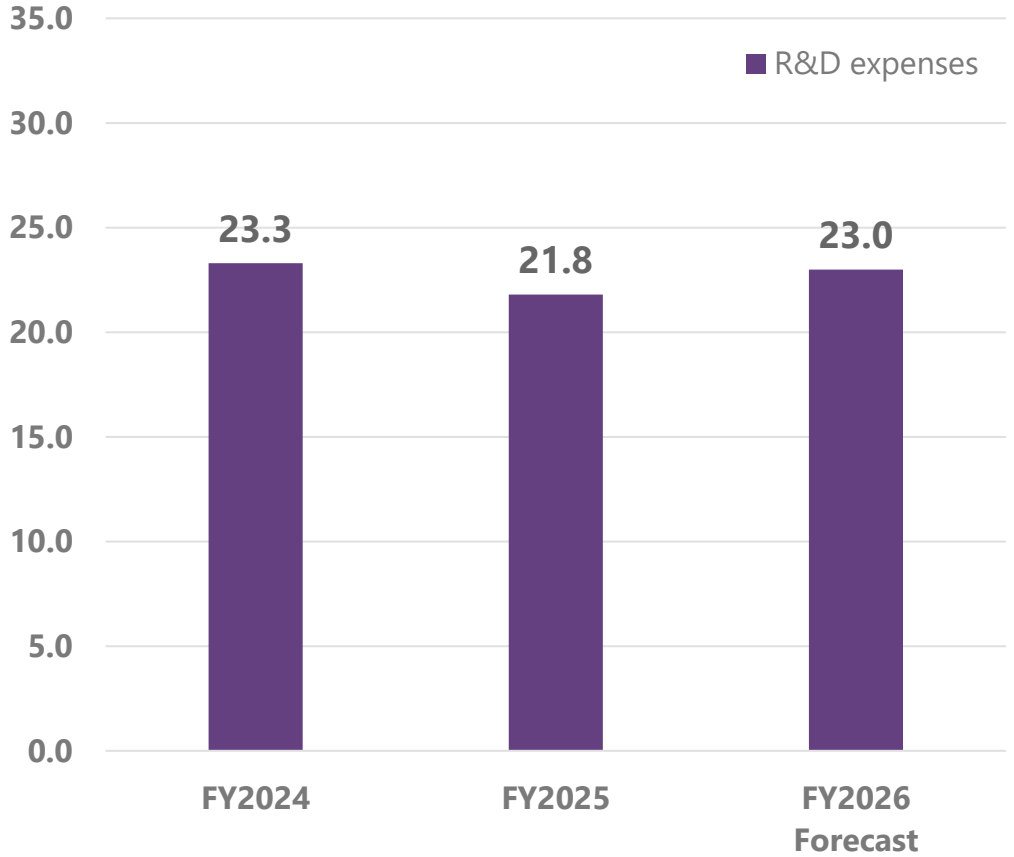
(Billions of yen)

Capital investment※, Depreciation and Amortization



※ The increase amount of tangible assets and intangible assets

R&D expenses



© 2026 Toshiba Tec Corporation

Forward-looking statements concerning Toshiba Tec's future performance contained in this presentation represent certain reasonable assumptions based on economic, financial and competitive data and information currently available. However, actual results will be affected by the business and competitive environment and may differ materially from forecasts.

© 2026 Toshiba Tec Corporation

Toshiba Tec Group Philosophy

Creating with You