TOSHIBA

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FY2026 First Quarter Consolidated Business Results

Toshiba Tec Corporation
Aug 7, 2026

Toshiba Tec Group Philosophy

Creating with You

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Key Messages

Key Messages

Operating profit for the first quarter of FY2026 was 4.4 billion yen, a significant increase of 6.5 billion yen year-on-year

- Cost increases resulting from US tariffs were absorbed through optimization of production sites and price revisions
- Customer investment, which had been postponed, recovered, and US tariff refunds further contributed to profitability improvement
- Net sales, operating profit, ordinary profit, and quarterly net profit all exceeded those of the same period of the previous fiscal year

Both the retail business and the workplace business achieved increases in net sales and operating profit

- In the overseas retail business, customer investment that had been delayed due to the impact of US tariffs recovered
- In the workplace business, measures such as price revisions contributed to improved profitability

The full-year profit forecast for FY2026 remains unchanged

- While US tariff refunds are expected to provide an upside to profit, it remains necessary to carefully assess the risks associated with rising costs for semiconductors, oil, and other components, as well as demand uncertainty
- Forecasts for operating profit, ordinary profit, and net profit remain unchanged

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FY2026 First Quarter Consolidated Business Results

FY2026/1Q Business Results (Consolidated)

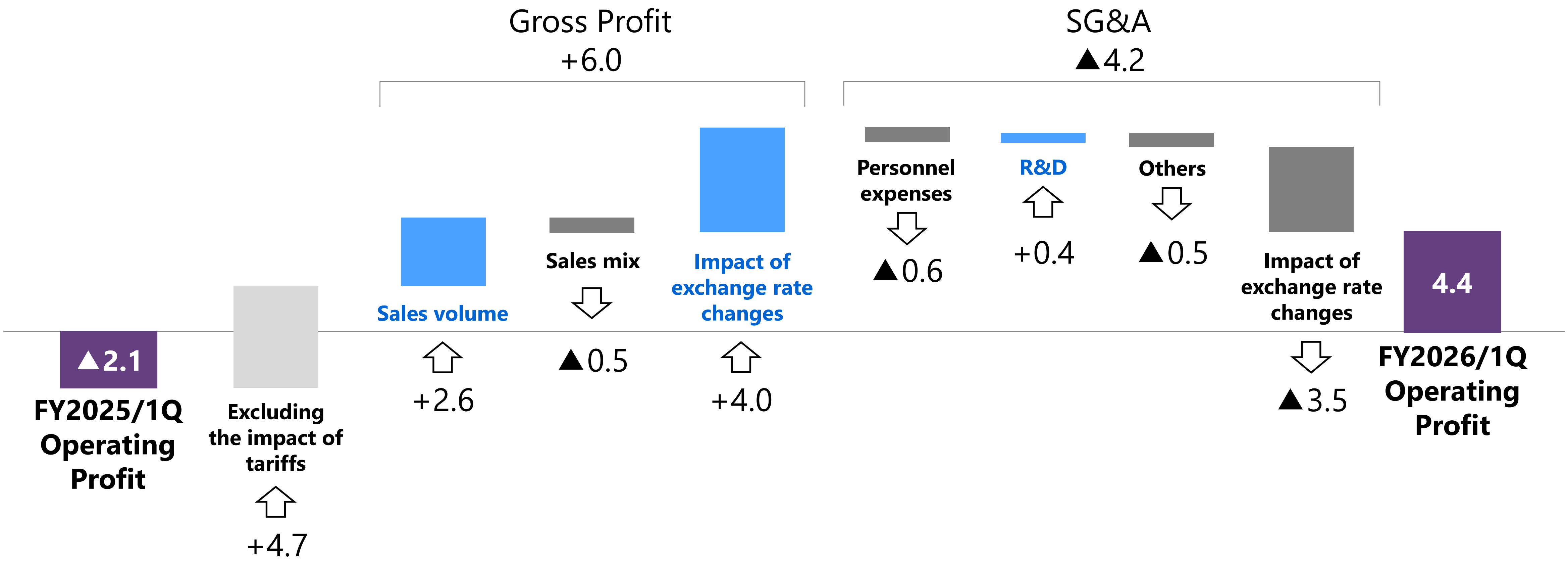
(Billions of yen)

	FY2026/1Q Actual	FY2025/1Q Actual	Difference vs FY2025/1Q
Net Sales	148.9	121.4	+27.5
Operating Profit/Loss	4.4	△2.1	+6.5
(Rate of sales)	(2.9%)	(-%)	
Ordinary Profit/Loss	4.3	△3.5	+7.8
(Rate of sales)	(2.9%)	(-%)	
Profit/Loss Attributable to Owners of Parent	2.0	△5.0	+7.0
(Rate of sales)	(1.4%)	(-%)	
Foreign Currency Exchange Rate (Yen) US$	159.89	145.29	+14.60
EUR	185.50	162.60	+22.90

Operating Profit Analysis of FY2026/1Q

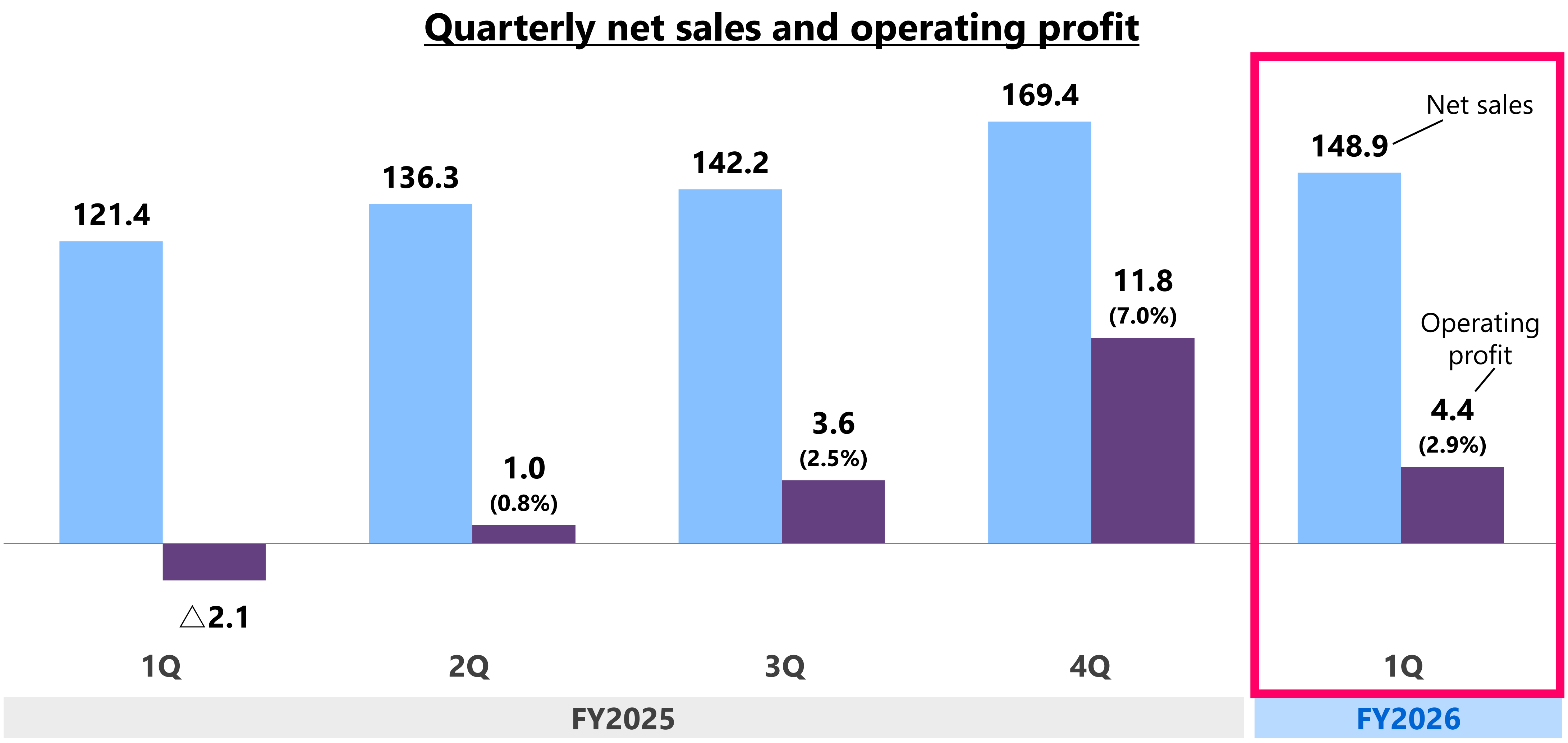
(Billions of yen)

The chart of profit transition



FY2026/1Q Business Results (Quarterly)

(Billions of yen)



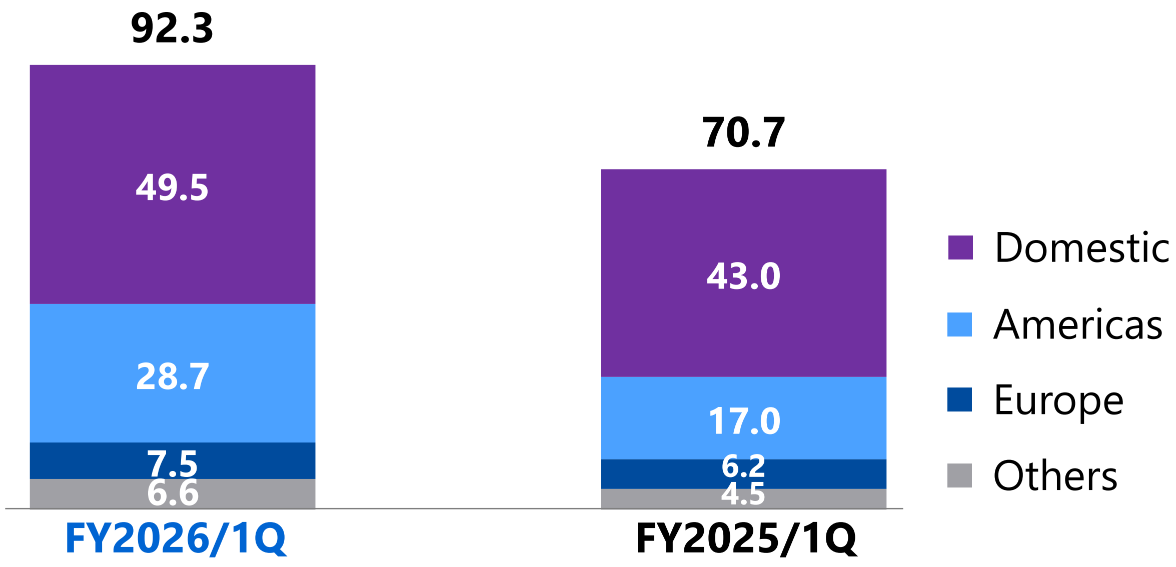
FY2026/1Q Business Results by Segment

(Billions of yen)

Retail Solutions Business Group

	FY2026/1Q Actual	FY2025/1Q Actual	Difference vs FY2025/1Q
Net Sales	92.3	70.7	+21.6
Operating Profit/Loss 【Domestic / Overseas】 (Rate of sales)	0.5 【1.5 / △1.0】 (0.5%)	△2.2 【1.4 / △3.6】 (-%)	+2.7

Sales by regions※



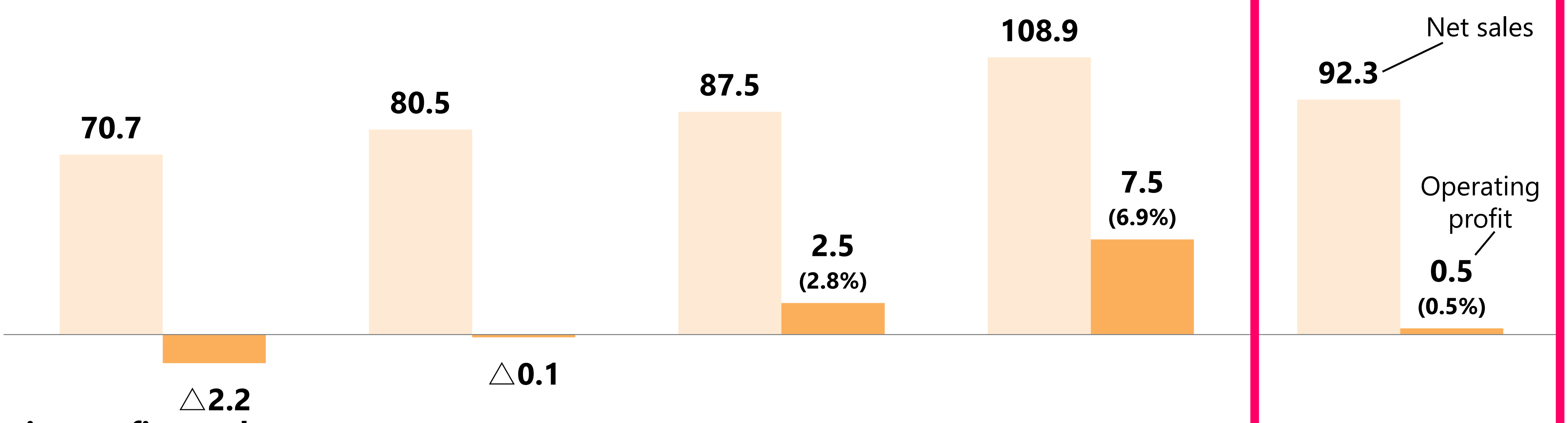
※ Calculated based on the location of the sales base

FY2026/1Q Business Results by Segment (Quarterly)

(Billions of yen)

Retail Solutions Business Group

Quarterly net sales and operating profit



Operating profit trends

	FY2025 1Q	FY2025 2Q	FY2025 3Q	FY2025 4Q	FY2026 1Q
Domestic	1.4	2.2	3.5	4.4	1.5
Overseas	△3.6	△2.3	△1.0	3.1	△1.0

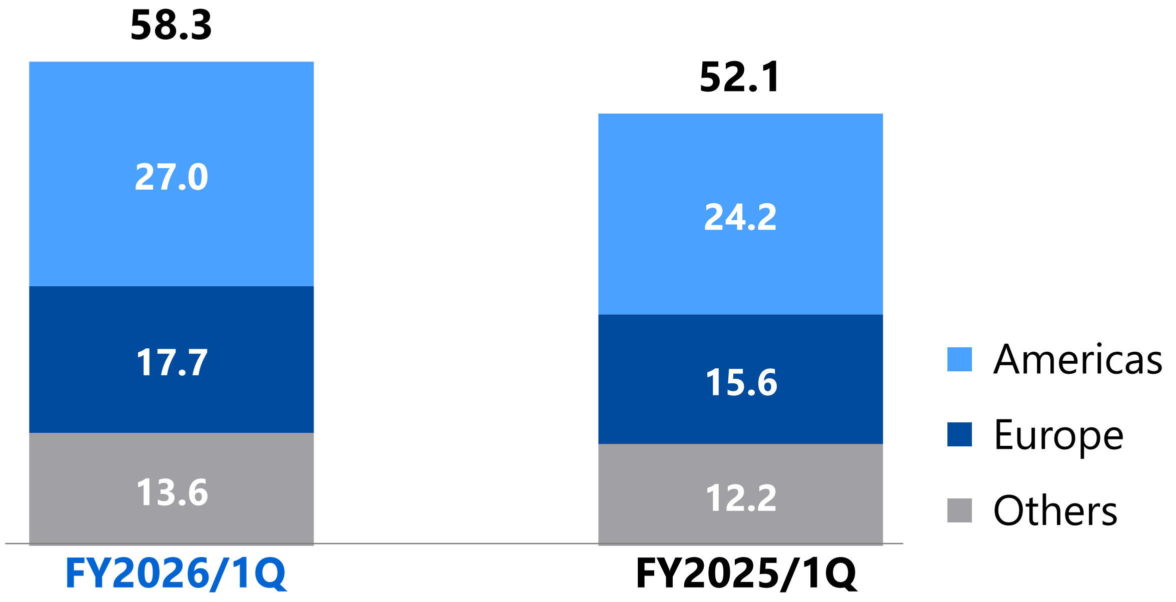
FY2026/1Q Business Results by Segment

(Billions of yen)

Workplace Solutions Business Group

	FY2026/1Q Actual	FY2025/1Q Actual	Difference vs FY2025/1Q
Net Sales	58.3	52.1	+6.3
Operating Profit (Rate of sales)	3.9 (6.7%)	0.1 (0.2%)	+3.8

Sales by regions※



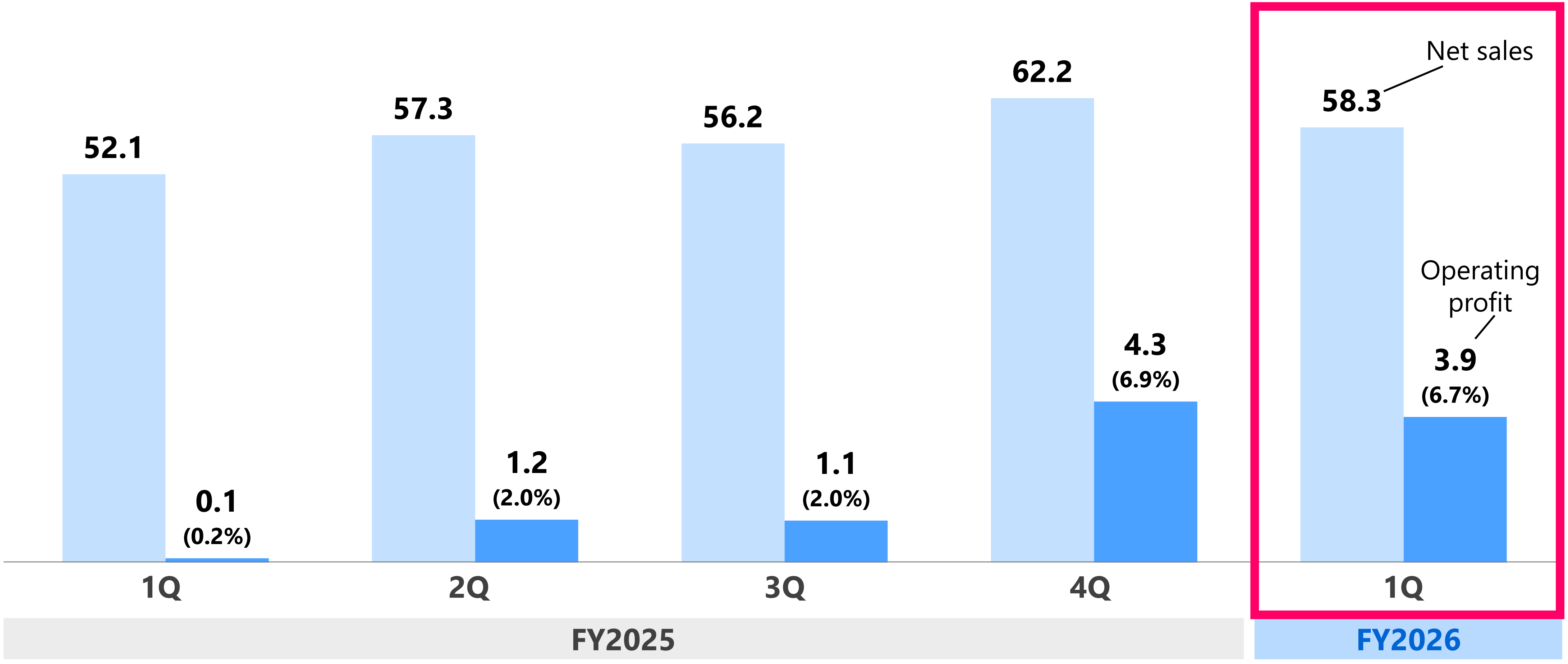
※ Calculated based on the location of the sales base

FY2026/1Q Business Results by Segment (Quarterly)

(Billions of yen)

Workplace Solutions Business Group

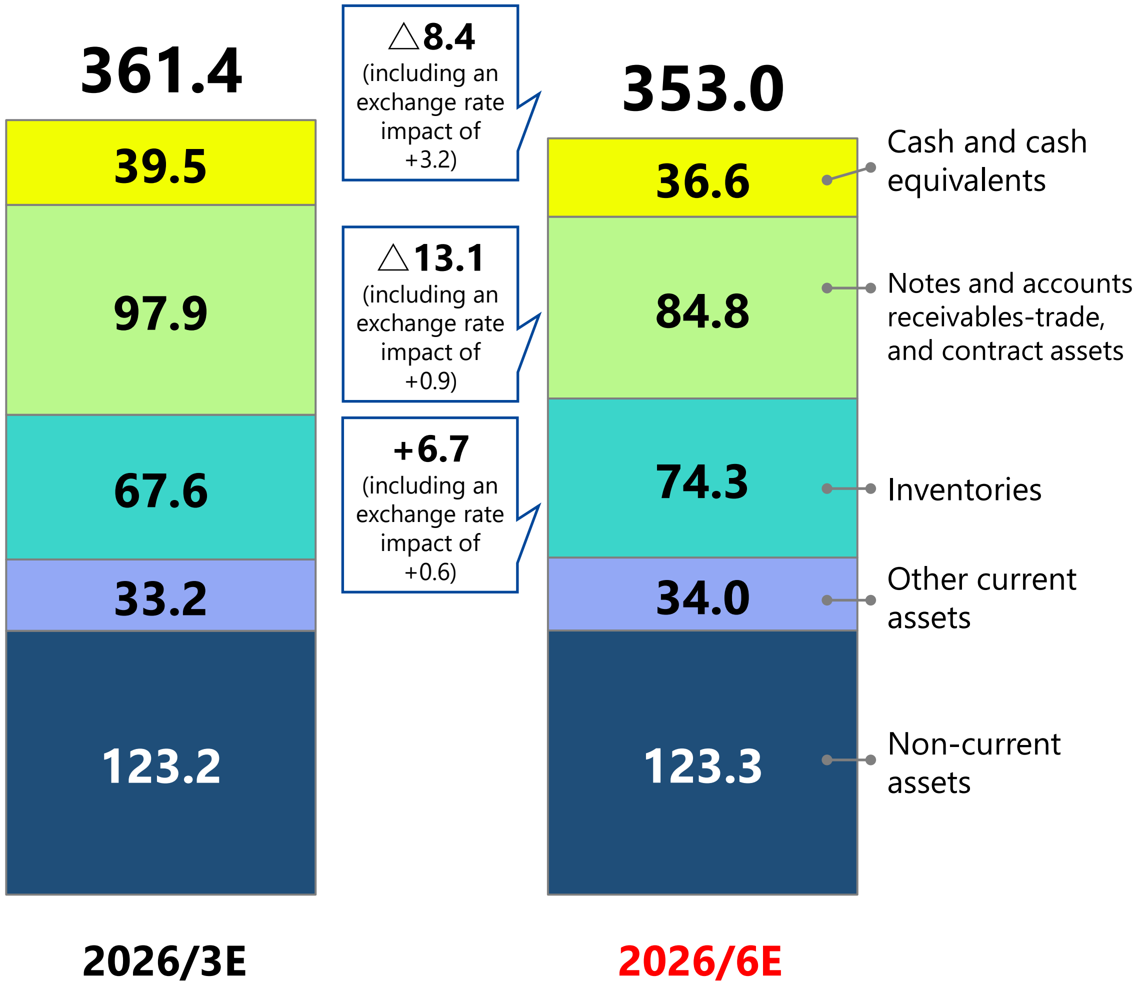
Quarterly net sales and operating profit



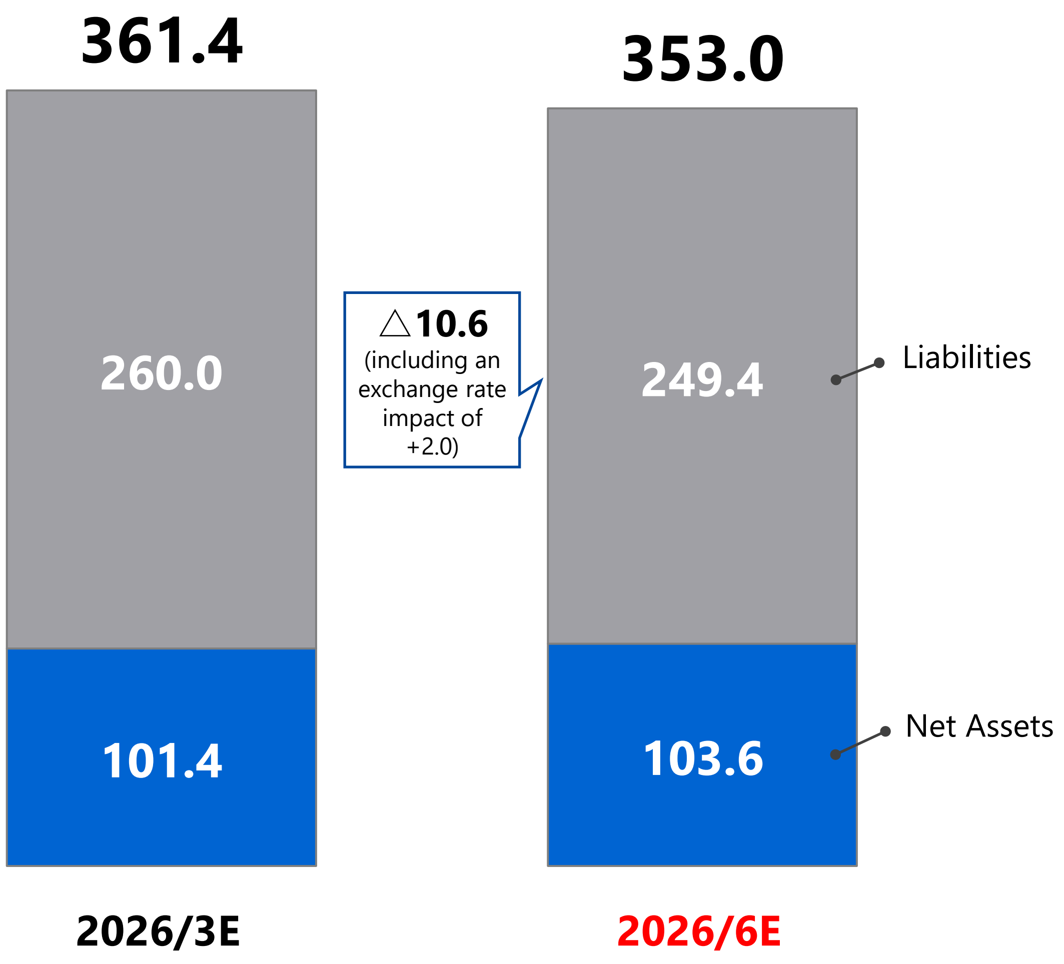
Balance Sheet

(Billions of yen)

Assets



Liabilities and Net Assets



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FY2026 Forecast

FY2026 Forecast (Consolidated)

(Billions of yen)

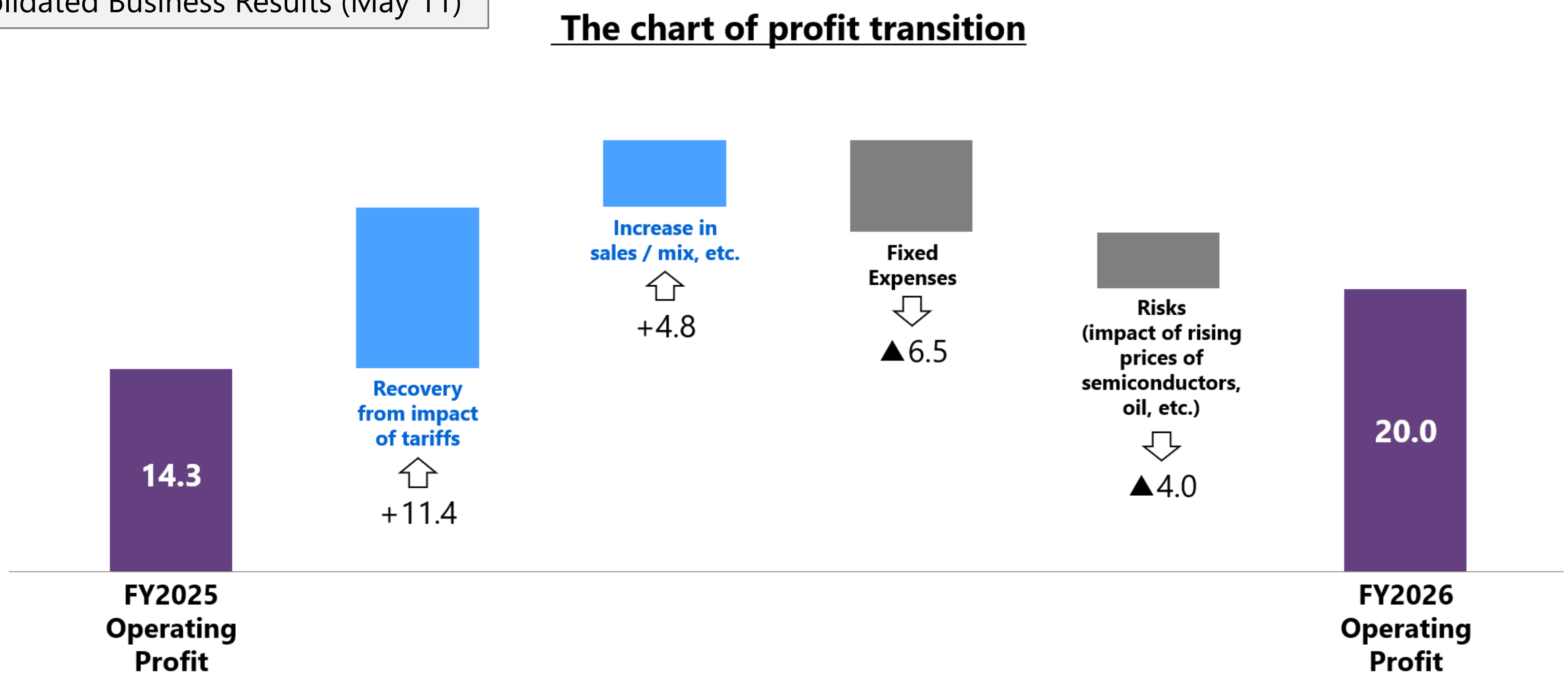
	FY2026 Current Forecast	FY2026 Forecast announced on May 11	FY2025 Actual	Difference vs Forecast announced on May 11	Difference vs FY2025
Net Sales	610.0	590.0	569.3	+20.0	+40.7
Operating Profit	20.0	20.0	14.3	-	+5.7
(Rate of sales)	(3.3%)	(3.4%)	(2.5%)		
Ordinary Profit	16.0	16.0	10.6	-	+5.4
(Rate of sales)	(2.6%)	(2.7%)	(1.9%)		
Profit/Loss Attributable to Owners of Parent	7.0	7.0	△2.3	-	+9.3
(Rate of sales)	(1.1%)	(1.2%)	(-%)		
Dividends	40Yen	40Yen	20Yen	-	+20Yen
Foreign Currency Exchange Rate (Yen) US$	156.85※	150.00	150.22	+6.85	+6.63
Foreign Currency Exchange Rate (Yen) EUR	181.83※	175.00	173.77	+6.83	+8.06

※ Foreign currency exchange rates for FY2026 from 2Q onward are US$=155.00 yen, EUR=180.00 yen.

Operating Profit Analysis of FY2026 (vs FY2025)

(Billions of yen)

Reference :
FY2025 Consolidated Business Results (May 11)



The full-year profit forecast for FY2026 remains unchanged

While US tariff refunds are **expected to provide an upside to profit**, it remains necessary to carefully assess the risks associated with rising costs for semiconductors, oil, and other components, as well as demand uncertainty

FY2026 Forecast by Segment

(Billions of yen)

Retail Solutions Business Group

	FY2026 Current Forecast	FY2026 Forecast announced on May 11	FY2025 Actual	Difference	
				vs Forecast announced on May 11	vs FY2025
Net Sales 【Domestic / Overseas】	**382.0** 【218.0 / 164.0】	**372.0** 【218.0 / 154.0】	**347.6** 【205.0 / 142.7】	**+10.0**	**+34.4**
Operating Profit 【Domestic / Overseas】 (Rate of sales)	**13.0** 【12.5 / 0.5】 (3.4%)	**13.0** 【12.5 / 0.5】 (3.5%)	**7.6** 【11.5 / △3.9】 (2.2%)	**-**	**+5.4**

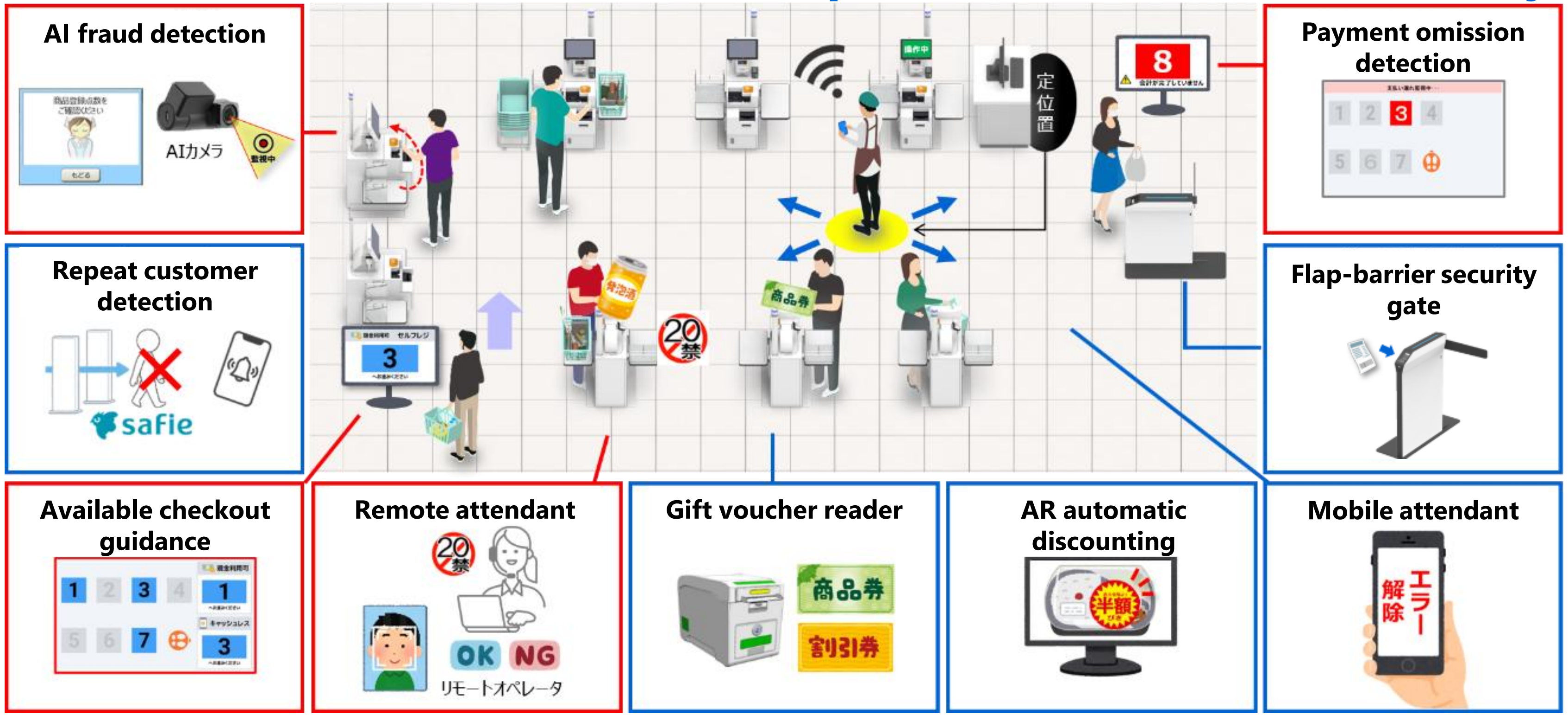
Workplace Solutions Business Group

	FY2026 Current Forecast	FY2026 Forecast announced on May 11	FY2025 Actual	Difference	
				vs Forecast announced on May 11	vs FY2025
Net Sales	**238.0**	**227.0**	**227.8**	**+11.0**	**+10.2**
Operating Profit (Rate of sales)	**7.0** (2.9%)	**7.0** (3.1%)	**6.7** (2.9%)	**-**	**+0.3**

Status of Growth Business Initiatives (Domestic Retail Business)

Recognized with the Excellence Award in the DX Support Solutions Category at the "MM Research Institute Awards 2026"

Store DX solutions that balance loss prevention and labor efficiency



- Highly evaluated for addressing social challenges in the retail industry and delivering practical value
- Utilizes long-standing checkout expertise and technologies to help reduce losses and improve operational efficiency

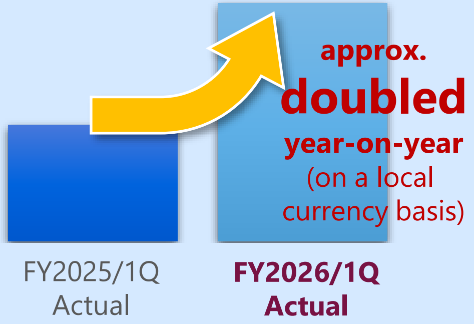
Status of Growth Business Initiatives (Overseas Retail Business)

ELERA sales remained strong (nearly doubled year-on-year)
accelerating business transformation

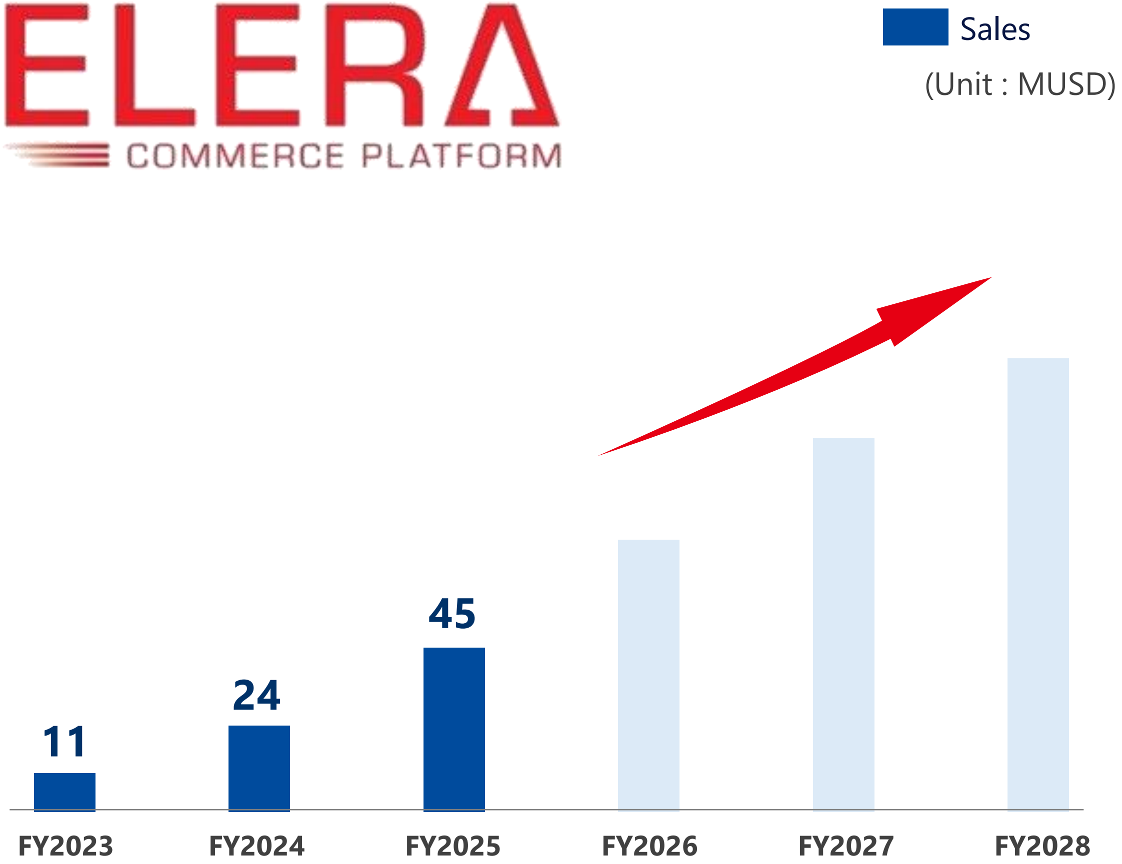
Expansion of overseas ELERA

- **ELERA sales (1Q) :**
  More than doubled year-on-year
  (on a local currency basis)
- **Professional services continued to perform strongly**

Overseas ELERA sales



ELERA sales growth plan



※ ELERA® is a registered trademark of Toshiba Global Commerce Solutions.

Status of Growth Business Initiatives (Workplace Business)

Solutions sales remained strong (achieving 15% growth) accelerating business transformation

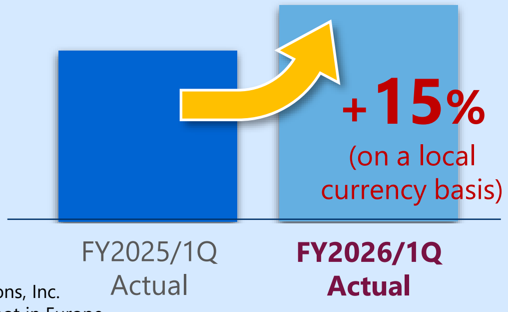
Expansion of workplace solutions

- **Solutions sales (1Q) :**
  Increased by more than 15% year-on-year
  (on a local currency basis)
- **DMS, cloud-linked solutions, and Auto-ID solutions continued to perform strongly**

elevate sky WORKFLOW

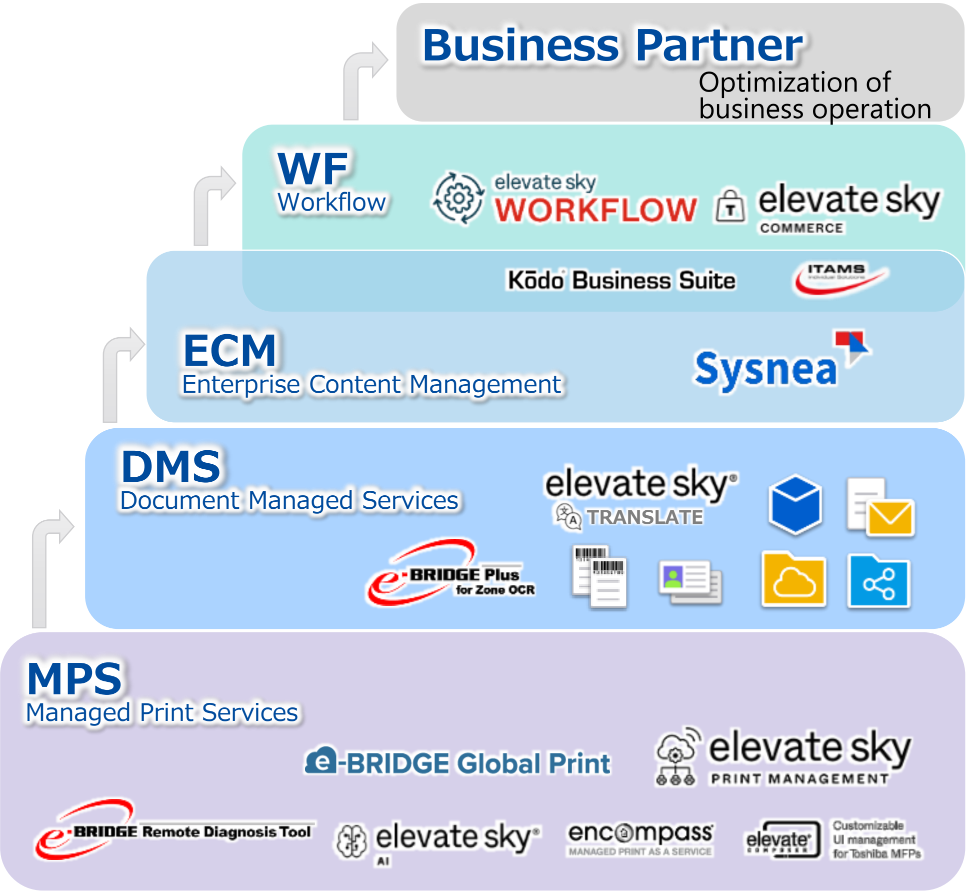
elevate sky PRINT MANAGEMENT

Workplace solutions sales



"Elevate Sky" is a registered trademark of Toshiba America Business Solutions, Inc.
"Elevate Sky Print Management" is a name used only in the Americas and not in Europe.

Office solutions portfolio

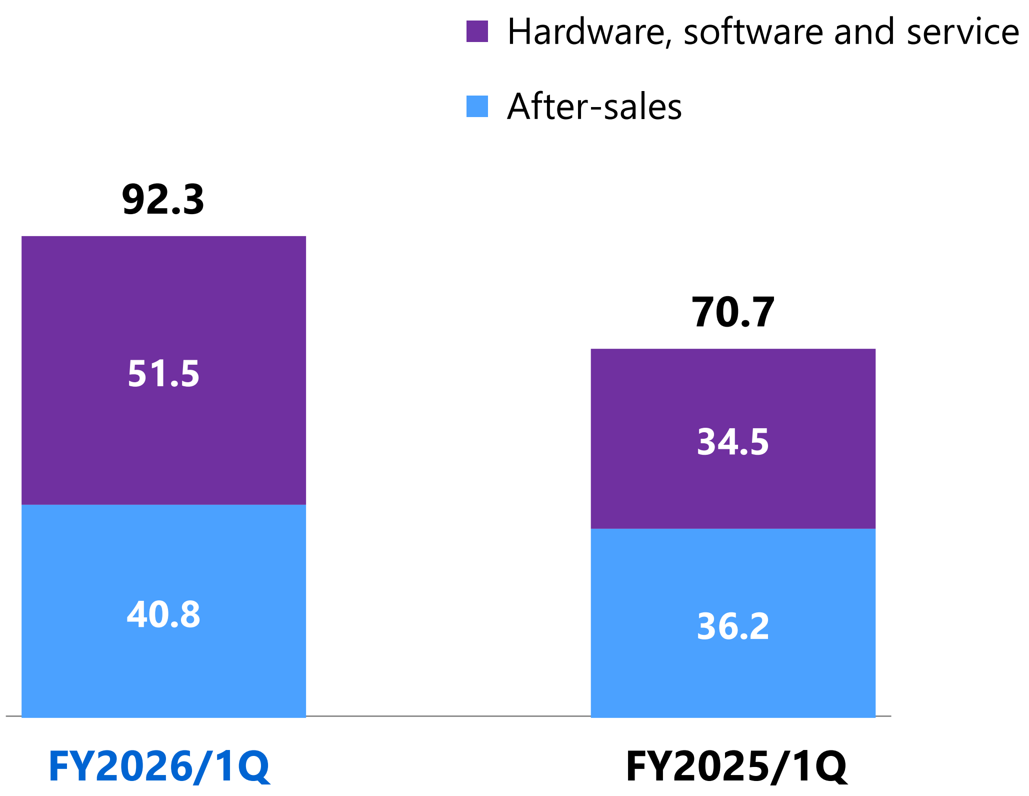


Appendix

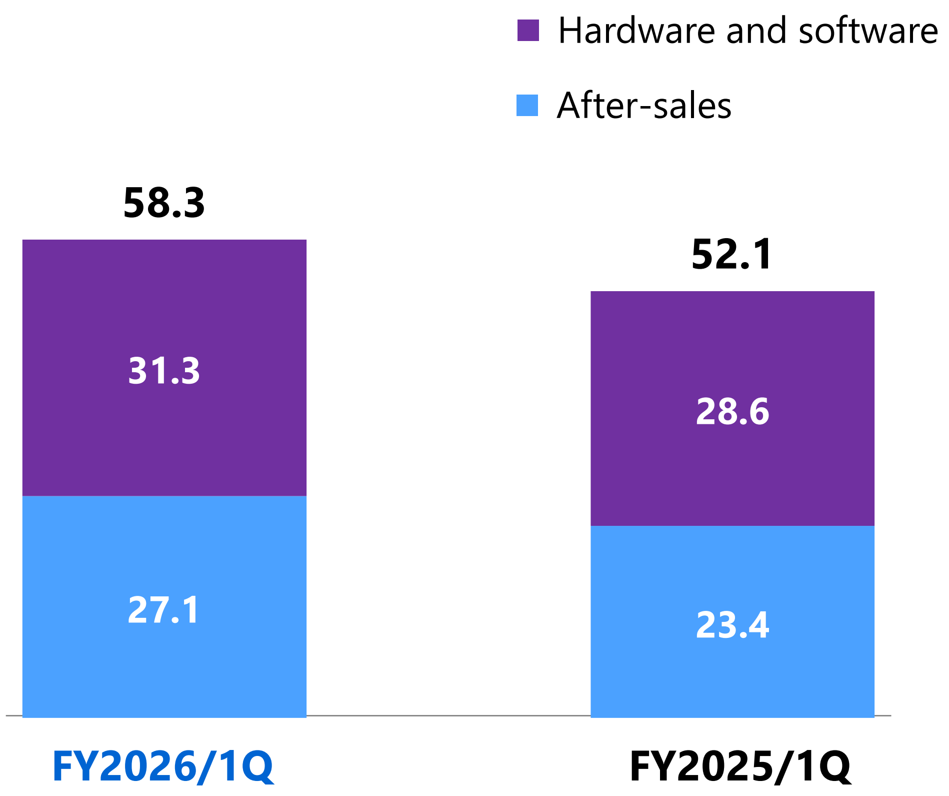
FY2026/1Q Business Results (Sales by Category)

(Billions of yen)

Retail Solutions Business Group



Workplace Solutions Business Group



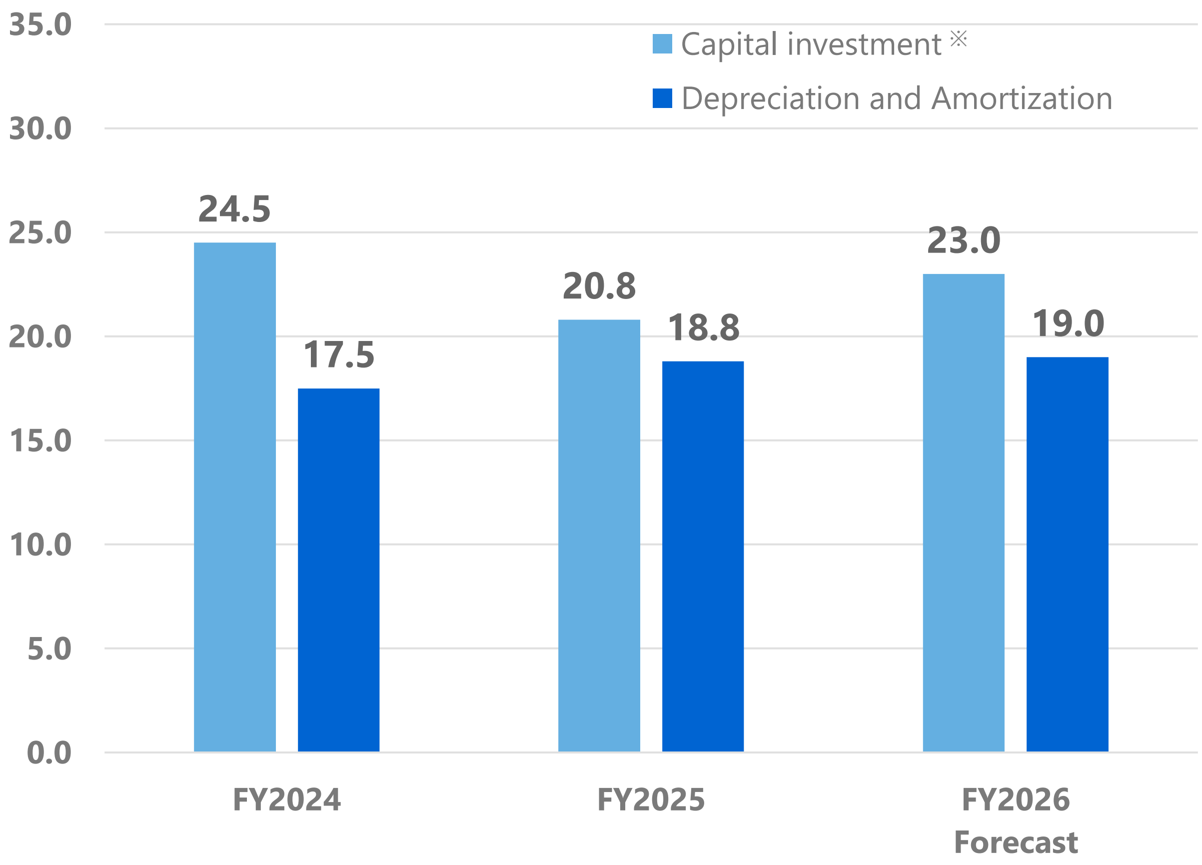
FY2026 Forecast : Impact of Currency Exchange Rate

	Premise Rate	Effect of depreciation by 1 yen	
	FY2026 (from 2Q onwards)	Net Sales (Annual)	Operating Profit (Annual)
US$	155 yen	+1.8 billion yen	△0.18 billion yen
EUR	180 yen	+0.3 billion yen	+0.13 billion yen

FY2026 Forecast :
Capital investment※, Depreciation and Amortization, R&D expenses

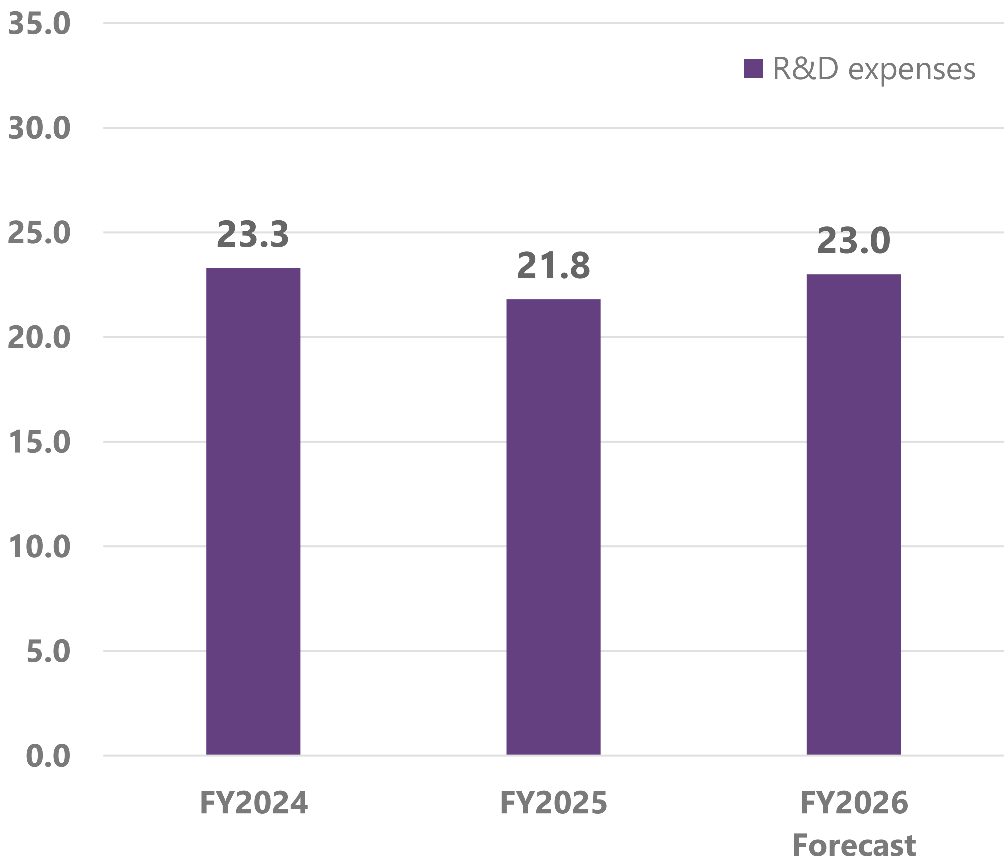
(Billions of yen)

Capital investment※, Depreciation and Amortization



※ The increase amount of tangible assets and intangible assets

R&D expenses



Forward-looking statements concerning Toshiba Tec's future performance contained in this presentation represent certain reasonable assumptions based on economic, financial and competitive data and information currently available. However, actual results will be affected by the business and competitive environment and may differ materially from forecasts.

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